Fact Sheet 3Q19



- Marel is a leading global provider of advanced processing systems, software and services to the poultry, meat and fish industries.
- With over 6,000 employees in over 30 countries, Marel delivered close to EUR 1.2 billion in revenues in 2018 and has created excellent value for its shareholders since listing on NASDAQ Iceland in 1992. In June 2019, Marel began trading on Euronext Amsterdam, marking the duallisting of Marel on both Euronext and Nasdag Iceland.
- Revenues are well balanced geographically, consisting of a healthy mix of greenfield projects, standard equipment and service and maintenance revenues.
- Innovation is and has always been at the heart of Marel. Marel invests around 6% of revenues in research and development annually, more than any of its competitors which translated into EUR 74 million in 2018.
- Marel's sales and service network is one of its key assets where a global sales organization of over 650 staff and over 1,350 staff in our global service organization ensure high performing and reliable equipment and ensure uptime.















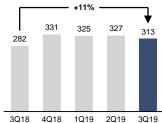
LARGEST PROVIDER TO THE GLOBAL POULTRY, MEAT AND FISH PROCESSING INDUSTRIES



INNOVATION INVESTMENT ~6% of annual revenues

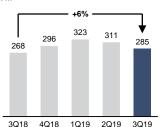
REVENUES





ORDERS RECEIVED

EUR m



ORDER BOOK



1Q19

2Q19

REVENUES BY BUSINESS MIX



Service and maintenance

Standard equipment

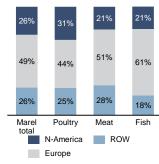
REVENUES BY INDUSTRY



Other

REVENUES BY GEOGRAPHY

3Q18



MAREL POULTRY REVENUES

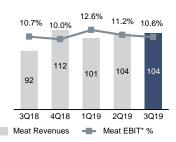
EUR m



MAREL MEAT REVENUES

Meat

EUR m



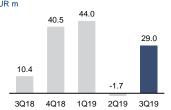
MAREL FISH REVENUES







FREE CASH FLOW



LEVERAGE



adjusted for PPA related costs, including denre