Fact Sheet 2Q19



- Marel is a leading global provider of advanced processing systems, software and services to the poultry, meat and fish industries.
- With over 6,000 employees in over 30 countries, Marel delivered close to EUR 1.2 billion in revenues in 2018 and has created excellent value for its shareholders since listing on NASDAQ Iceland in 1992. In June 2019, Marel began trading on Euronext Amsterdam, marking the duallisting of Marel on both Euronext and Nasdag Iceland.
- Revenues are well balanced geographically, consisting of a healthy mix of greenfield projects, standard equipment and service and maintenance revenues.
- Innovation is and has always been at the heart of Marel. Marel invests around 6% of revenues in research and development annually, more than any of its competitors which translated into EUR 74 million in 2018.
- global sales organization of over 650 staff and over 1,350 staff in our global service organization ensure high performing and reliable equipment and ensure uptime.



emplovees







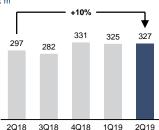




INNOVATION INVESTMENT ~6% of annual revenues

Marel's sales and service network is one of its key assets where a

REVENUES EUR m



ORDERS RECEIVED



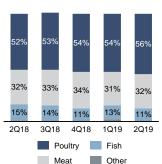
ORDER BOOK



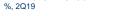
REVENUES BY BUSINESS MIX

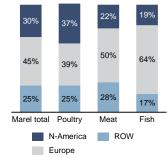


REVENUES BY INDUSTRY



REVENUES BY GEOGRAPHY





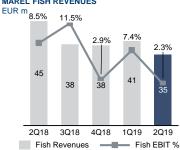
MAREL POULTRY REVENUES



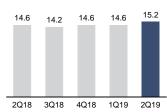
MAREL MEAT REVENUES EUR m

12.6% 11.2% 10.7% 10.0% 112 104 101 94 92 2Q18 3Q18 4Q18 1Q19 Meat Revenues Meat EBIT* %

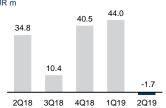
MAREL FISH REVENUES



EBIT* MARGIN



FREE CASH FLOW EUR m



LEVERAGE Net debt/EBITDA

