## Marel Q1 2021 Fact Sheet



- Marel is a leading global provider of advanced food processing systems, software and services to the poultry, meat and fish industries.
- With around 7,000 employees in over 30 countries, Marel delivered EUR 334 million in revenues in Q1 2021 and has created excellent value for its shareholders since listing on NASDAQ Iceland in 1992. In June 2019, Marel began trading on Euronext Amsterdam, marking the dual-listing of Marel on both Euronext and Nasdag Iceland.
- Revenues are well balanced geographically, consisting of a healthy mix of greenfield projects, standard equipment and recurring service and
- Innovation is and has always been at the heart of Marel. Marel invests around 6% of revenues in research and development annually, more than any of its competitors.
- Marel's unique sales and service network is one of its key assets. A global sales and service organization of over 2,200 staff ensure high performing, reliable equipment and uptime.







~6,800 employees







PROCESSING INDUSTRIES

48%

12%

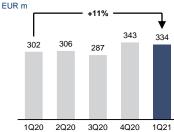
FISH

**MEAT** 

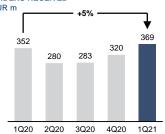
**POULTRY** 

38%

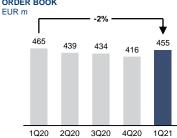
## **REVENUES**



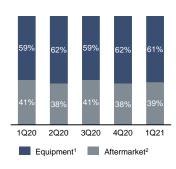
#### ORDERS RECEIVED



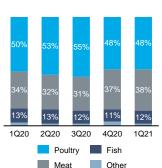
## ORDER BOOK



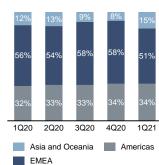
#### REVENUES BY BUSINESS MIX



#### **REVENUES BY INDUSTRY**

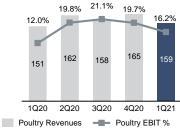


# **REVENUES BY GEOGRAPHY**



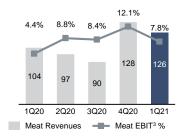
# MAREL POULTRY

EUR m



## MAREL MEAT

FUR m

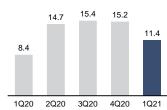


## MAREL FISH

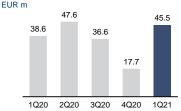
EUR m



#### **EBIT<sup>3</sup> MARGIN**

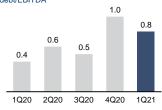


#### FREE CASH FLOW



# **LEVERAGE**

Net debt/EBITDA



revenues are comprised of revenues from greenfield and large projects, standard equipment and modernization equipment, and related installations <sup>2</sup> Aftermarket revenues are comprised or nance, service and spare parts. <sup>3</sup> Operating income adjusted for PPA related costs, including depreciation and amortization and beginning in Q4 2020, adjusted for acquisition related costs.

